Overseas Topics

To Meet the Needs of Customers Who Are Expanding Business Overseas, the Company Has Expanded Its Network through Business Alliances.

Ogaki Kyoritsu Bank strengthened its Asian support network by opening OKB Consulting Vietnam Co., Ltd., in Hanoi in April 2017, followed by the Manila Representative Office in the city of Makati, the national capital region of the Philippines, in May. In May 2019, the Company started its OKB Thailand Support Desk service on the premises of Wise & OK Co., Ltd., a consulting agency based in Bangkok, aimed at assisting customers in expanding their businesses in Thailand. The Company opened the Ho Chi Minh City Branch of OKB Consulting Vietnam Co., Ltd., in Ho Chi Minh City in March 2020. In addition to OKB's

overseas representative offices and subsidiary, we make use of the overseas bases of Sompo Japan Insurance Inc. and Mitsui Sumitomo Insurance Co., Ltd., both of which are alliance partners. In this way, we are able to support customers who are expanding business overseas by offering services such as local information from overseas and introductions to specialized consultants, which members of the OKB Asia Kyoritsu-Kai* can access through the "OKB Overseas Support Desk" service.

* A membership organization that serves businesses intent on expanding mainly in Asia, started in February 2013.

OKB Overseas Business Support Network

Our overseas network extending to 16 countries and territories, mainly in Asia (including Japan) —



OKB Overseas Representative Office and Subsidiary

- 1 Shanghai Representative Office
- 2 Manila Representative Office
- (3) OKB Consulting Vietnam Co., Ltd. (4) OKB Consulting Vietnam Co., Ltd. Ho Chi Minh City Branch

OKB Overseas Support Desk

- OKB Myanmar Support Desk
- **3** OKB Malaysia Support Desk
- 5 OKB Indonesia Support Desk
- OKB Cambodia Support Desk
- OKB Korea Support Desk
- **11** OKB New York Support Desk
- 13 OKB Chicago Support Desk
- 15 OKB Detroit Support Desk
- 17 OKB Thailand Support Desk

- 2 OKB India Support Desk
- 4 OKB Singapore Support Desk
- 6 OKB Taiwan Support Desk
- 8 OKB Laos Support Desk
- 10 OKB Mexico Support Desk
- 12 OKB Los Angeles Support Desk
- 14 OKB Cincinnati Support Desk
- 16 OKB Hong Kong Support Desk

Business Alliance Bank

- 1 Bank of China Limited
- Bangkok Bank **Public Company Limited**
- 2 Bank of Communications Co., Ltd.
- 4 JOINT STOCK COMMERCIAL BANK FOR FOREIGN TRADE OF VIET NAM
- 5 PT. Bank Maybank Indonesia Tbk 6 State Bank of India
- 7 Metropolitan Bank and Trust Company
- 8 Malayan Banking Berhad
- The Bank of East Asia, Limited
- 10 BANCO NACIONAL DE MÉXICO, S.A.